

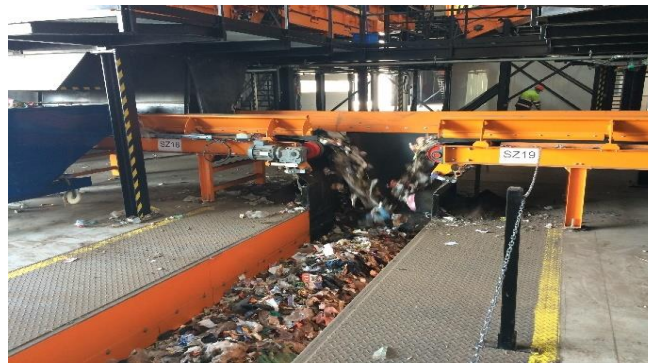


'Zero Waste for a clean and healthy world'

Concept- and Project Development
for (City)Waste to Energy Solutions

©Vidras Group, September 2016

Michèl Evers, Dick Broekhuis



Our ambition:

From **city waste (MSW*)** to
Energy, Food and Drinking Water
(Zero Waste)

Upcycling for a clean and healthy world!

Vidras Group:

Deventer,
The Netherlands

info@vidrasgroup.com
www.vidrasgroup.com

Our way of working:

- Design - Build – Finance – Operate – Maintain
- Cooperation
 - . Clients
 - . Business associates (lead development)
 - . Technology partners
- Feasibility Studies
 - . Best local solution for waste recycling
 - . Business Plan, Business Case
 - . Investment and Finance Plan
- Co-funding and Project Insurance (e.g. Private investors, World Bank/IFC/MIGA)
- Project Management
Turnkey Delivery
- Founded in 2010 by Michèl Evers and Dick Broekhuis

Our contribution:

- Concept and Project Development for Upcycling Solutions
- Integral solutions
 - . zero waste: (almost) no waste left
 - . autarkic solutions
 - . total value chain approach
 - . bankable solutions
- Best selection of available technologies
 - . International cooperation technology partners (e.g. Archea Biogas)
- Project Management
- Project Funding



Vidras' Added Value

Design criteria:
 Waste to Value
 Zero Waste to Landfill
 Decentralized
 Autarkic solutions

Concept-/Project Development

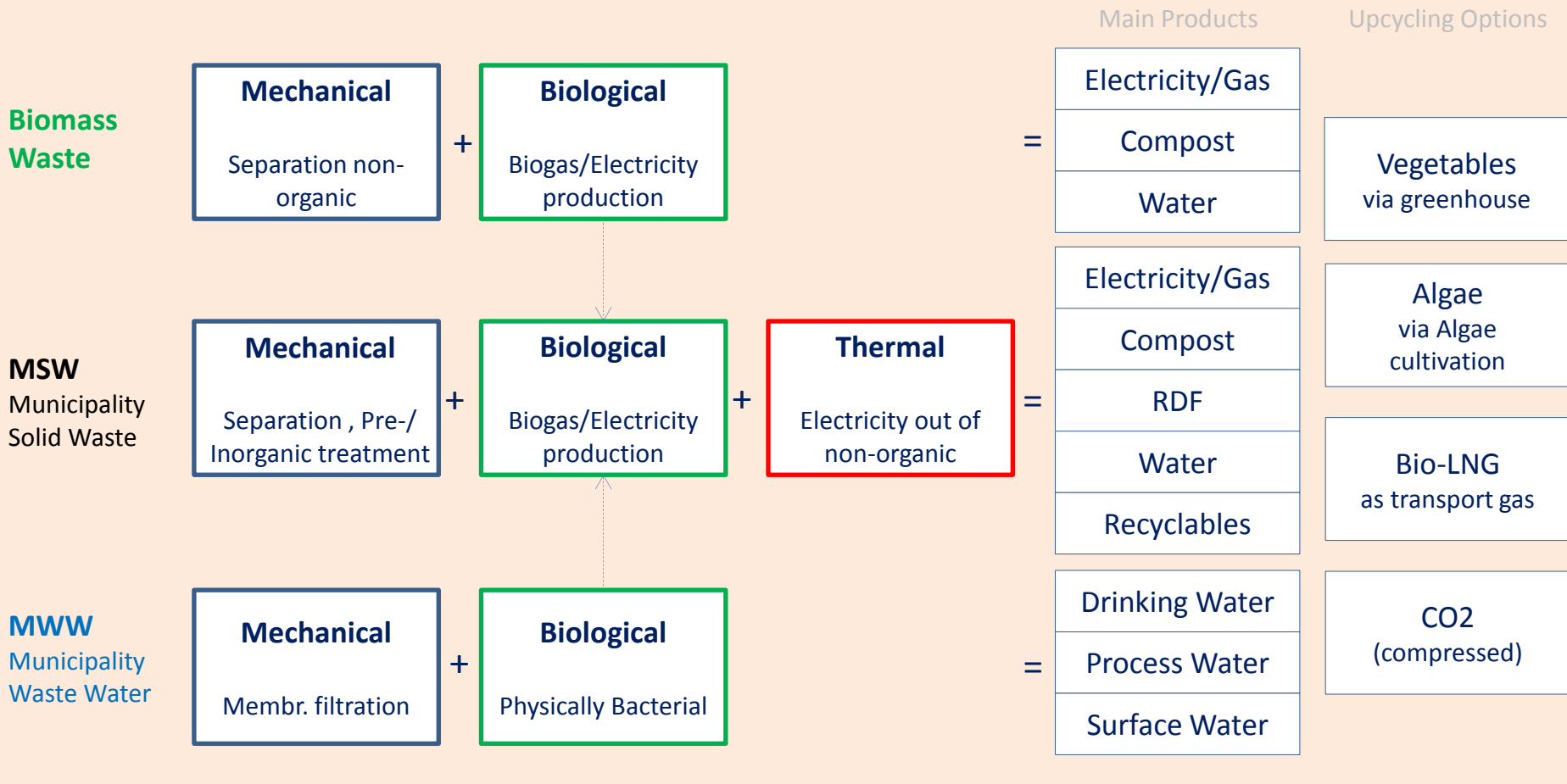
<p><i>Concept</i></p> <ul style="list-style-type: none"> • Idea to Concept/Solution • Process flow design • Mass Balance • Energy Balance 	<p><i>Local</i></p> <ul style="list-style-type: none"> • Waste value chain analysis • Site plan/lay out • MSW/Biomass Analysis • Feasibility Study
<p><i>Technology</i></p> <ul style="list-style-type: none"> • Supplier selection • Machine selection • Local Purchase • Proposal Management 	<p><i>Economy</i></p> <ul style="list-style-type: none"> • Business Model • Business Plan & Case • Investment Plan • Funding Plan (incl. grants)

Project Management

<p><i>Action</i></p> <ul style="list-style-type: none"> • Project structure • Project preparation • Project planning • Co-financing • EPC(M) Contracting • Due diligence support • Knowledge exchange • Site visits • Temporary solutions
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Vidras Group

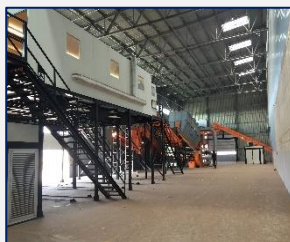
Portfolio of Waste-to-Energy Solutions



Critical issues:

- Performance yield in treatment process
- Energy use in process
- Reliability / uptime of machines
- Economic feasibility of solution

6 Countries
11 Projects



Unique:

- MSW upcycling: products for local markets
- MSW: > 2 x more efficient process
- Patents: pre-treatment, digester
- CO₂ neutral solutions
- ©: Autarkic solutions: close to Zero Waste
- Combination of proven technologies from different businesses
- Technology partners are multinational companies, with more than 10 years experience
- Installed base (technology partners)
biogas: > 100 installations worldwide
MSW: > 3 plants worldwide

Vidras Consortium

Vidras Technology

Deventer, The Netherlands
Since 2014
Mr. Michèl Evers
Mr. Dick Broekhuis
www.vidrasgroup.com

Concept- and Project Developer

Conceptual design of MSW plants
Feasibility Studies, Business plan & business case s
Process Flow, Mass Balance
Project Management



Archea New Energy

Hessisch Oldendorf,
Germany
Since 1997
Mr. Oliver Nacke
www.archea-biogas.de

Manufacturer of biogas systems

Biogas plants, based on plug flow digester
Control system
Digestate separator



Doppstadt

Velbert, Germany
Since 1996
Mr Henning Strunz
www.doppstadt.com

Manufacturer of recycling equipment

MSW pre-treatment; separation, press
Biomass pre-treatment
RDF refining, magnets, etc.
Control System



Kelyo

Zoetermeer,
The Netherlands
Since 2008
Mr. Kees Boone
www.kelyo.nl

Agent of CHP equipment

Biogas CHP module: Gas engine
Generator, Gas system, gas flare,
heat recovery.
Control system



Others/Local

MSW gasification system
Waste water purification system



Projects:

NL, Agriport	A7 Bio-digester (40 t/d)
UK, Southport	MSW plant (170 t/d)
Peru, Lima	MSW plant (1000 t/d) - FS
Peru, Cuzco	MSW plant (500t/d) – FS
Colombia	Jamundi 250 t/d concession

Prospects:

NL, Schiphol	Gasification plant
Ghana, Accra	MSW, 1000t/d
Colombia	3 x MSW 250t/d concessions
Peru, Arequipa	MSW 500 t/d
San Lucia, Castries	WW plant (63m ³ /hr)
Turkey, Sakarya	MSW, 650 t/d
China, Ningbo	MSW, 400 t/d

Developed Concepts

MSW:

- . 100 ton/day
- . 250 ton/day
- . 500 ton/day
- . 1000 ton/day

Biomass to Energy:

- . Biomass-to-Gas

Others:

- . Autarkic bungalow parks:
 - ... 250 homes
 - ... 3000 homes
- . Gasification plant, Cat 1
- . Bio LNG production plant
- . Algae production plant
- . Waste tires recycling plant
- . Waste water treatment plant
- . Agriculture School

Energy park:

- . Biomass, Solar, Algae, waste water



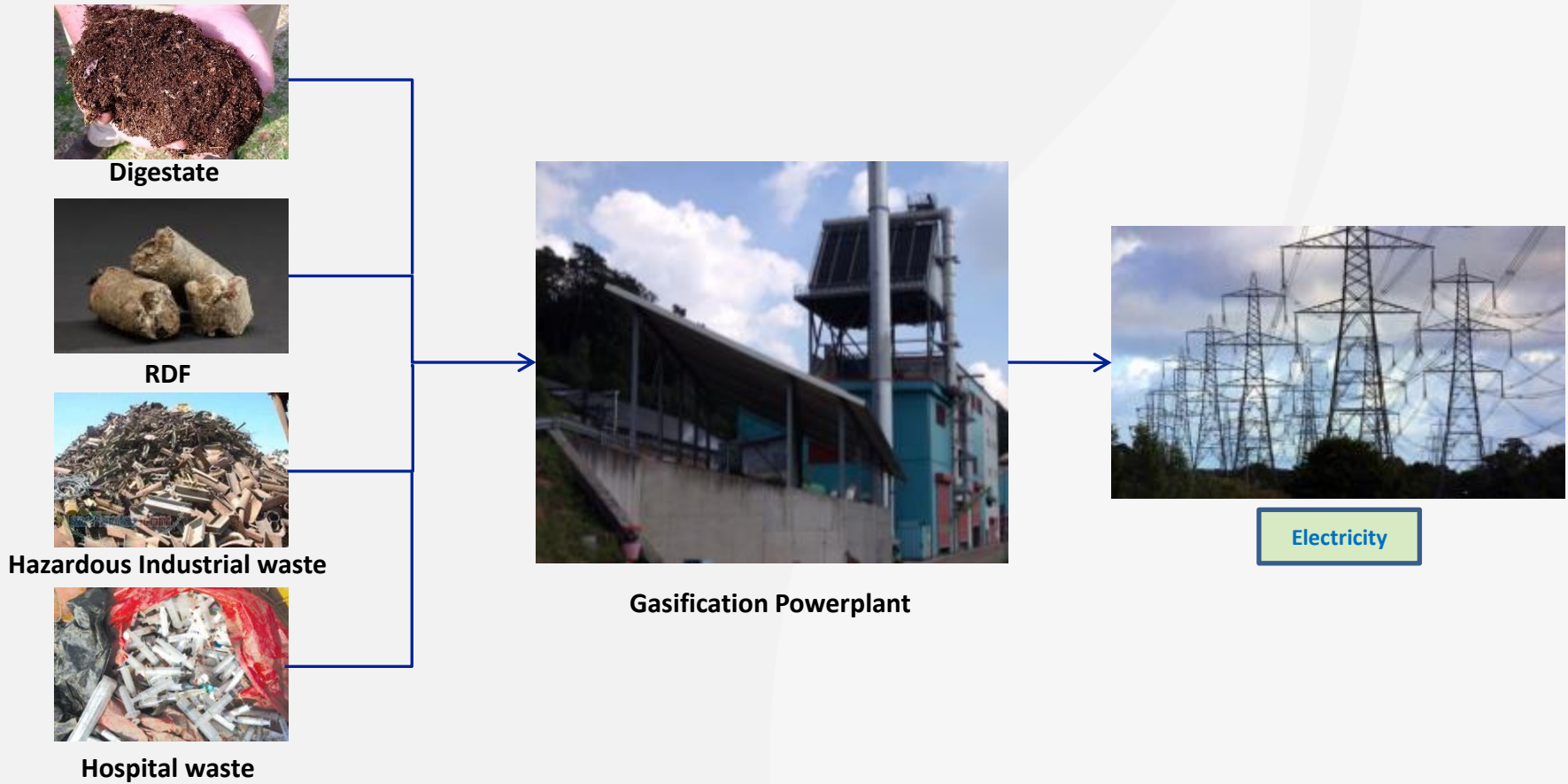
City Waste Solutions

(Energy, Food and Water)



Gasification Plant

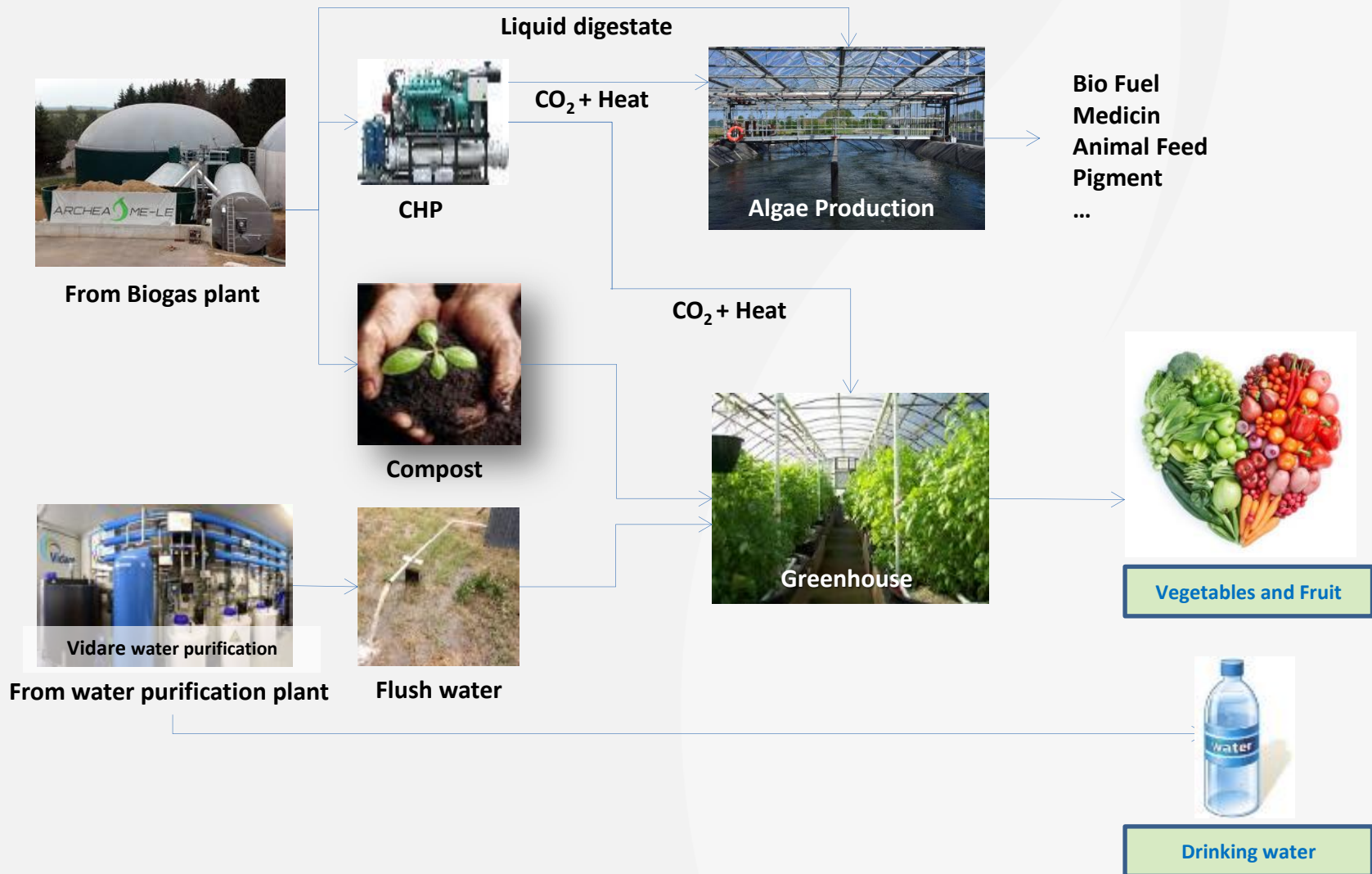
extension for full power generation



A generic 1000 MSW MT/day plant produces approx. 8 MWe
An additional biomass power plant can produce approx. 6 MWe

Food Production

Other extensions to end up with usable products



MSW Challenges

Investor' challenges:

- Proven technology
- Available land
- Role of the local municipality
- A 15 years concession
- Sales contracts
- Contracts for the input
- Gatefee for the supplied MSW
- A positive Business Case
- Owner of the garbage
- Waste collection partner
- Technology References
-

Operator' challenges:

- As simple as possible process
- Separate waste in recyclables
- Removal of sand and stones
- Maximum (>98%) use of organic fraction
- No pollution in fermentation process
- Short duration time in digester (< 15 days)
- High quality of compost
- Clean RDF split in in high and low caloric value
- Less energy use for operation as possible:
 - production of own energy and re-use of water
 - energy efficient equipment and processes
 - less extra water input with necessity of drying the feedstock
- Less (<10%)/no waste to be dumped to landfill.
- Training of employees; stick to the protocol

We Bring:

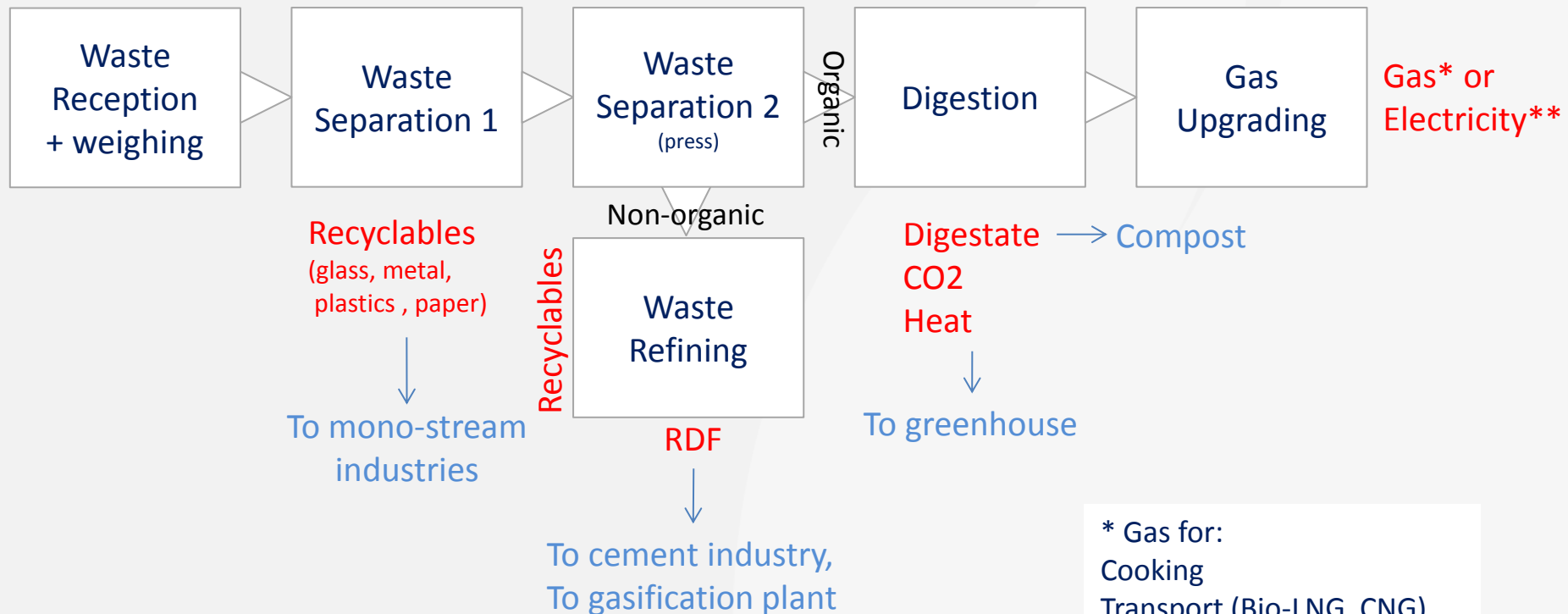
- . 100% Solution for daily MSW
- . Clean environment
- . No Landfill anymore
- . Circa 50 jobs
- . Land for shares
- . Co-funding
- . Work for local companies
- . Contribute to Social Programs

We Need:

- . 7 Hectare of Land
- . 20 year Concessions
- . Permits, Licenses
- . Access to the dumpsite
- . Guarantied daily delivery of MSW
- . Co-financing by local banks
- . Cooperation with Municipality
- . Pre-payment of the Feasibility study

MSW Plant Processes

(conceptual design: basics)

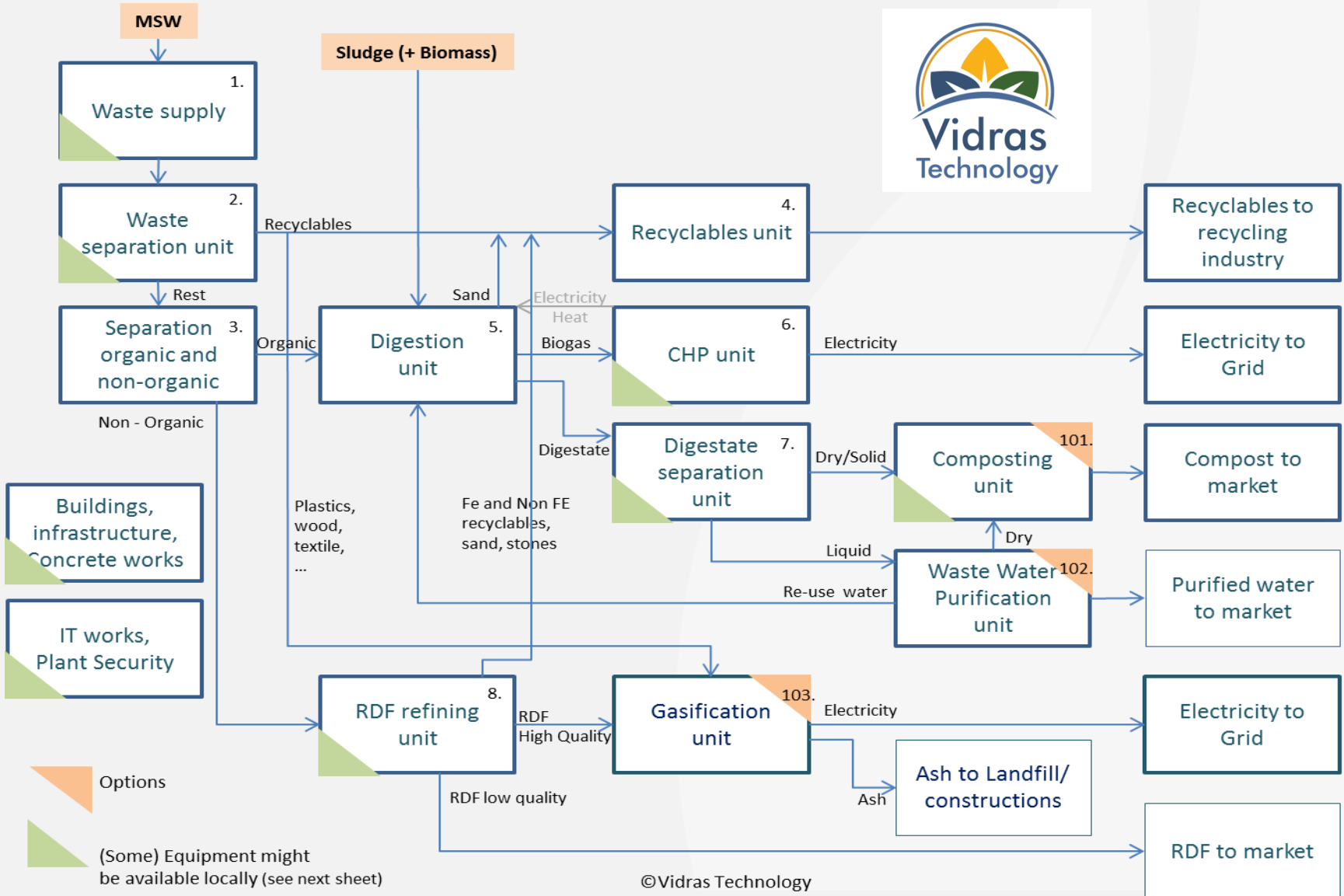


* Gas for:
Cooking
Transport (Bio-LNG, CNG)
Gas distribution (grid)

** Electricity for:
Electricity distribution (grid)

MSW Plant Processes

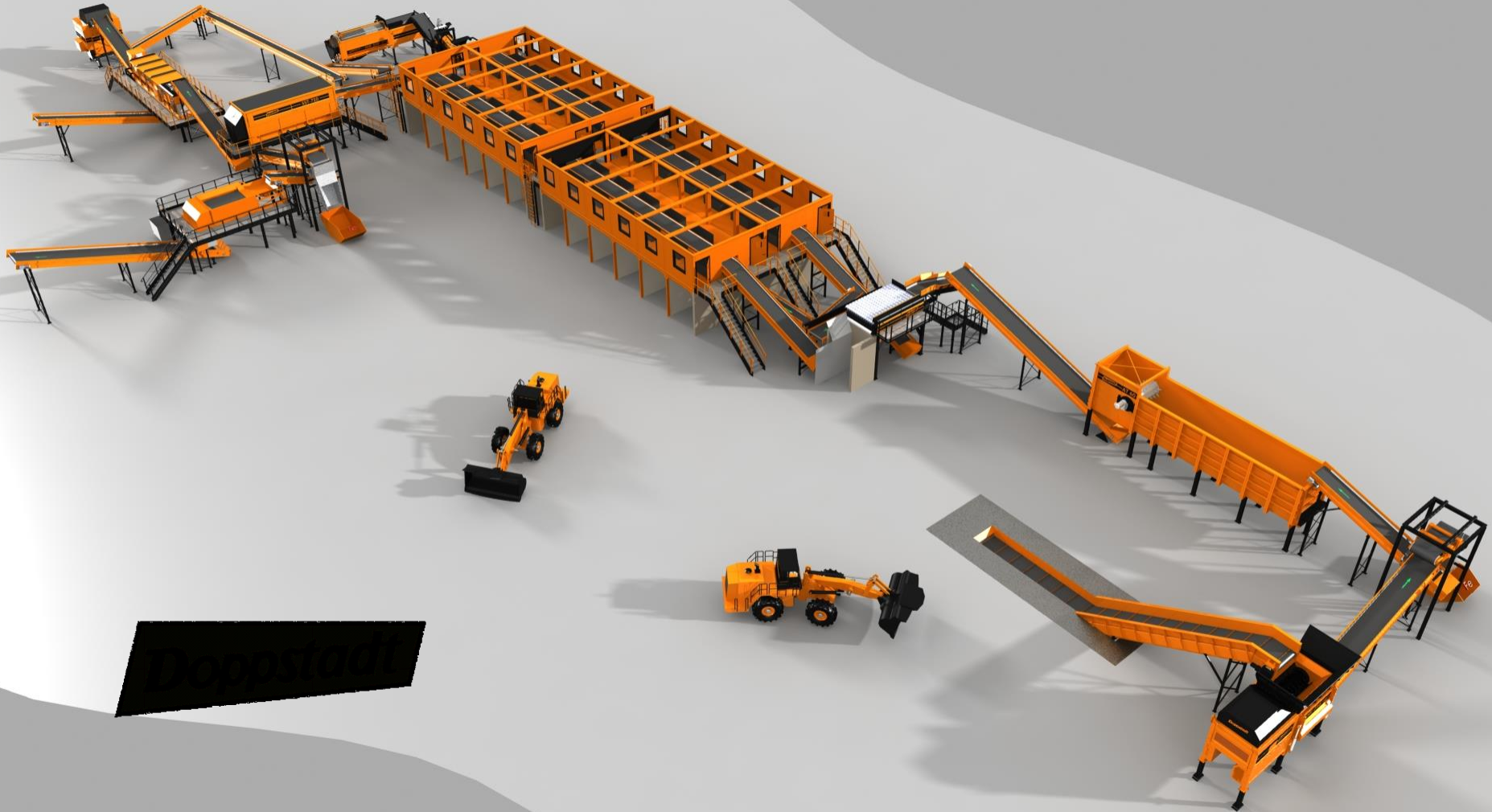
(conceptual design)



Delivery to Clients

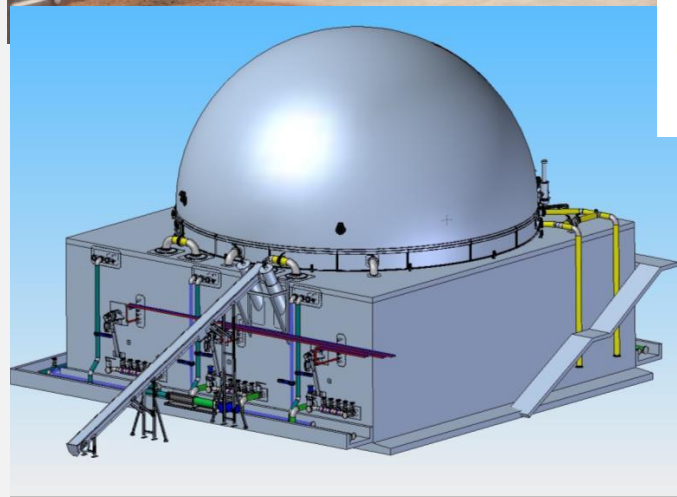
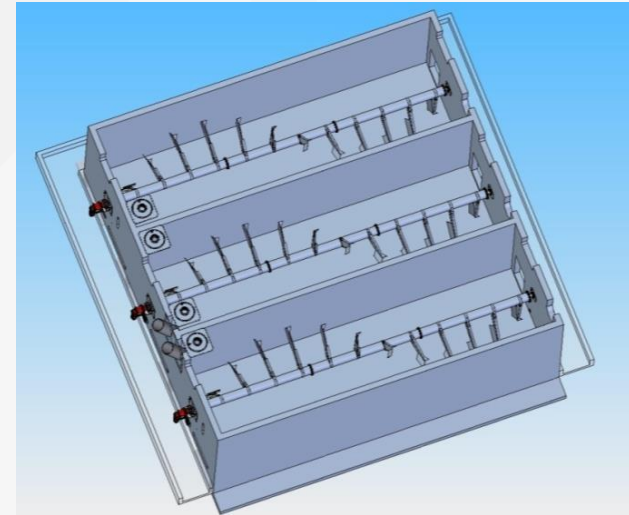
MSW Plant Processes

(pre-/post-treatment)



MSW Plant Processes

(digester: biogas production)

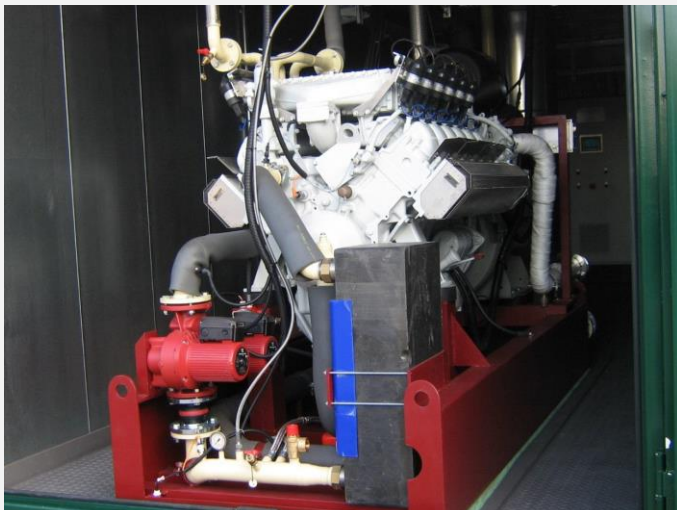
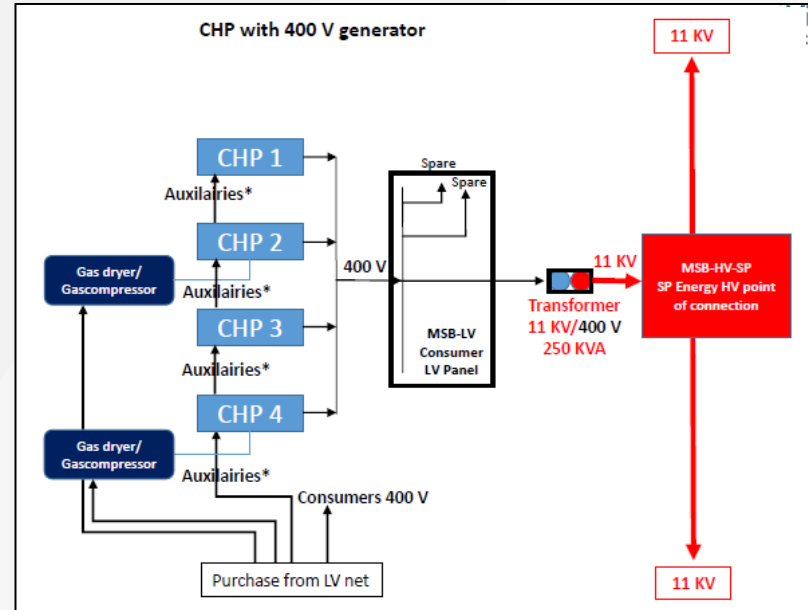


MSW Plant Processes

(CHP: electricity production)

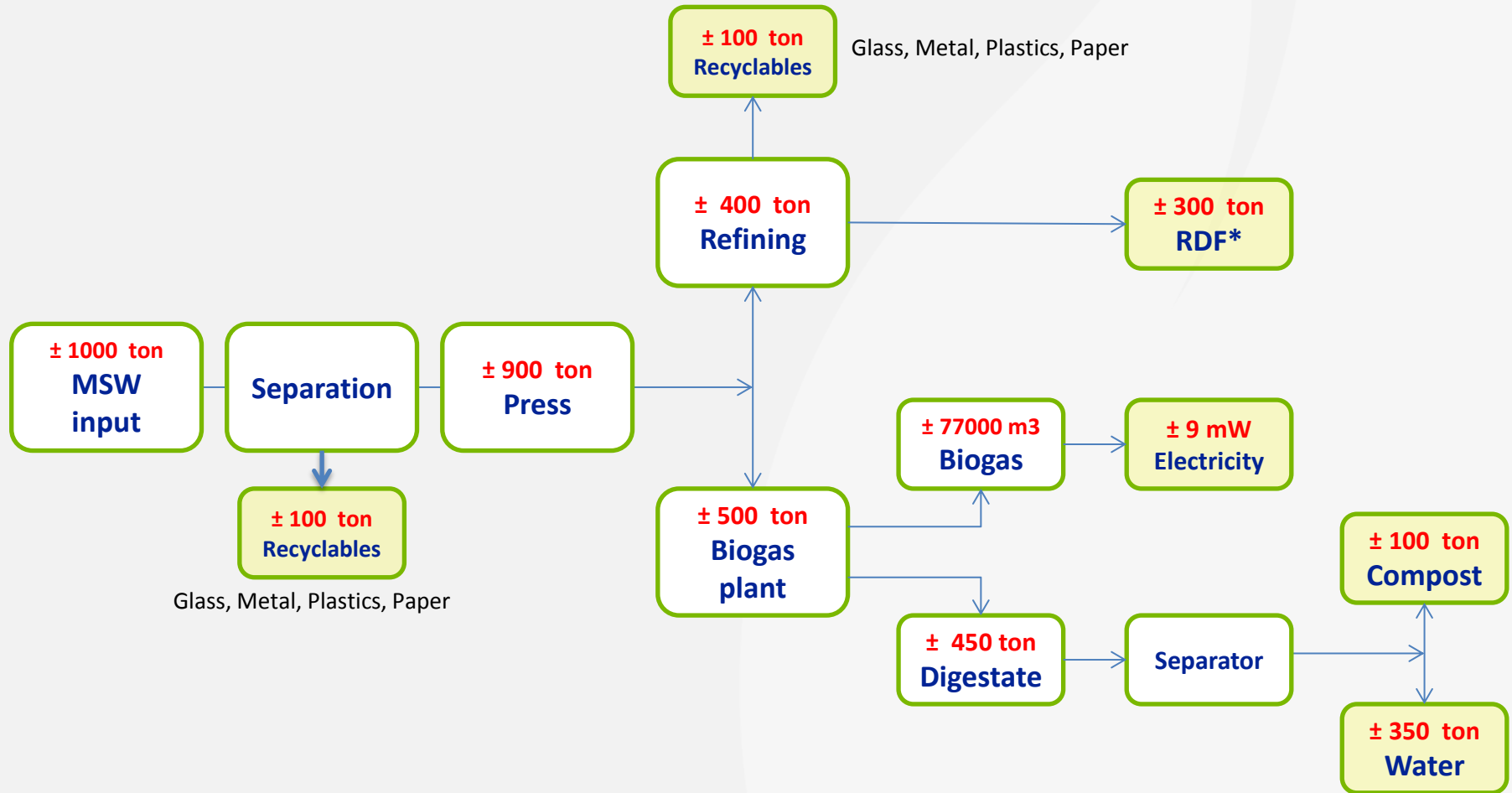



Kelyo B.V.



MSW Plant Mass Balance

(basic)



*RDF = Refused Derived Fuel

Note!! Numbers used are rough estimations and depend on city waste composition (to be determined for every project)

Keyfigures MSW Plant

1000 t/d

Basic Configuration without options

Key Figures

Indicative calculation

Non-binding

Type plant 1000 ton MSW/day

Production

Daily Supply fresh MSW	1000 ton.day
As part of input:	
Organics	520 ton.day
Recyclables + RDF	360 ton.day
Operations	24/7 hours 4 shifts
Space	7 ha
Output	
Biogas	21.621.600 m3/yr
Electricity (out of biogas)	57.000 mWe/yr 7,8 MWe/hr
Heat	47.000 mWh/yr
CO2	11.332 ton/yr
Digestate dry part	65.000 ton/yr
liquid part, surplus	63.000 m3/yr
Drinking Water	31.115 m3/yr
Recyclables	30.000 ton/yr

Assumptions

City	X
Country	Y
2011	4.000.000 inhabitants
2016 Calculation MSW	
est.:	5.200.000 inhabitants
	5.200.000 kg MSW
	500.000 kg Landfill
	5.700 ton/day
Price Electricity	0,129 €/kWh
Price fresh MSW	0,62 €/ton
Land	Free of charge
Interest	5%

Investment circa € 25.000.000

P&L

(rounded figures)

Sales	€ 8.900.000	100%
Gross Margin	€ 9.036.723	102%
EBITDA	€ 5.300.000	60%
EBT	€ 2.200.000	25%

Depreciation

MSW equipment	10 years
Buildings, etc.	20 years

Returns ROI yrs 5 8,8% yearly
Free Cash flow € 3.812.052 yearly
Payback 6,3 years

Disclaimer: These figures are indicative and not based on a performed local feasibility study. No rights can be obtained from these figures. The aim of the figures is to inform potential customers tentatively of the opportunities for implementing and operating a MSW plant. Further information at Vidras Group, www.vidrasgroup.com

Goa, India

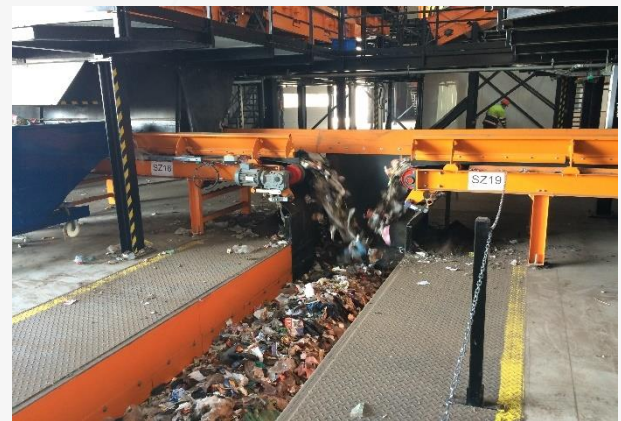
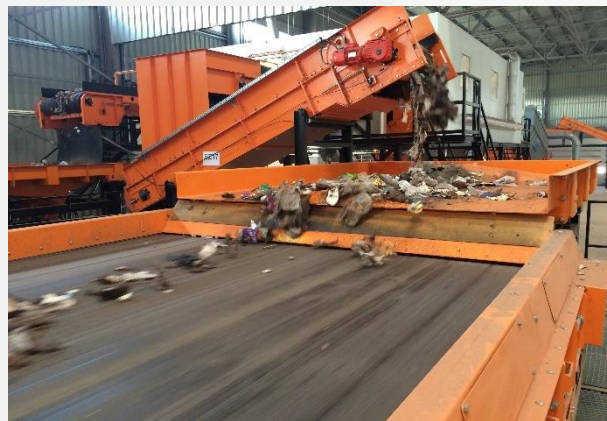
- MSW, 60.000 tons/year-

Reference Location



Kelet Nograd, Hungary - MSW, 160.000 tons/year -

Reference Location





From Trash to Cash

THANK YOU

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